

Ref No: WSL/BSE/2023-2024/Q2/01 28th September, 2023

To,
The General Manager,
Department of Corporate Services,
BSE Limited,
P.J Towers, Dalal Street,
Mumbai 400 001

Sub: Intimation under Regulation 30 of the SEBI (Listing Obligations & Disclosure

Requirements) Regulations, 2015 - Press Release

Ref: BSE CODE: 532373 - WEPSOLN

Dear Sir/Madam,

With reference to the abovementioned subject, we wish to inform you that our company has entered into a Strategic Partnership Agreement with FUJIFILM India Private Limited ("FUJIFILM"). Please find enclosed the press release titled "WeP Solutions and FUJIFILM India ink a strategic partnership for India."

Kindly take the above information on record.

Thanking you, Yours sincerely,

For WeP Solutions Limited

Yashika Pardasani Company Secretary & Compliance Officer

Encl: As above





WeP Solutions and FUJIFILM India ink a strategic partnership for India.

New Delhi, Bengaluru, India 28th September 2023:

WeP Solutions Limited ('Wepsol'), a BSE-listed company, and FUJIFILM India Private Limited ('FUJIFILM') have entered into a Strategic Partnership Agreement. Under this agreement, Wepsol shall provide system integration services, sell and service FUJIFILM's advanced product portfolio under Office solutions to address the digital printing market in India.

Wepsol has led the way for over two decades with technology solutions that energize, digitalize, and transform the workplace. Its digital workplace suite, **fluidWorks** empowers enterprises with a connected agile environment where collaboration is supercharged, employee experience is elevated, and productivity soars. Wepsol's **fluidPrint** is an elastic, secure and cost-slaying Managed Print Service (MPS) which will be powered by FUJIFILM range of digital print solutions for discerning clients.

FUJIFILM is a leading provider of printing technology worldwide and has the No1 market share in A3 products in all major markets of Asia Pacific. FUJIFILM has a vast portfolio of technologically advanced products and is involved in other business segments - Healthcare, Materials, Imaging and Business Innovation.

Commenting on this development, **Mr. Ashok Tripathy, Managing Director & CEO**, **Wepsol** said, "In this global connected world, we are driven by our vision of transforming workplaces to elevate employee experiences and outcomes. FUJIFILM's advanced digital printing technology empowered with our fluidWorks services portfolio, is an indomitable solution for enterprises in India."

Commenting on this development, Mr. Koji Wada, Managing Director, FUJIFILM India Private Limited stated, "We are excited with the strategic partnership with a leading national player like Wepsol to ensure customers in India are enabled with latest and innovative technology of FUJIFILM. FUJIFILM is committed to the Indian market, and working closely with a distinguished Indian partner is yet another step in that direction."

Through this partnership, both FUJIFILM and Wepsol intend to leverage the strengths of each other and meet the demands of enterprise customers in the Indian market. Enterprises looking for scalable and secure digital printing solutions with nationwide services coverage, shall now have access to sophisticated technology and reliable services to accelerate their growth.



About Wepsol:

WeP Solutions Limited (Wepsol) is a publicly-listed company. It offers workplace productivity services, solutions and products to distinct business segments. Wepsol pioneered the concept of Managed Print Services (MPS) in India - fluidPrint, and is a segment leader with a strong footprint in leading enterprises. Wepsol provides workflow automation solution - fluidTrail, managed GST services - floTax and unique POS billing and business solutions - Hooks, to the burgeoning MSME and retail sector in India.

For more information, please visit: https://www.wepsol.com

About FUJIFILM India:

FUJIFILM India Private Limited, established in 2007 is a wholly owned subsidiary of FUJIFILM Holdings Corporation, Tokyo. FUJIFILM India is present in four business segments – Healthcare, Materials, Imaging and Business Innovation. With a vast portfolio of technologically advanced products, the company is involved in the business of Healthcare, Endoscopy Systems, Photo Imaging Solutions, Digital Still Camera, Instant Camera, Optical Devises, Graphic Communication Solutions, Office Printing Solutions & Industrial Product.

For more information, please visit: https://www.fujifilm.com/in/en

Forward-Looking and Cautionary Statement

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements.

Wepsol will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For further information please write to us at corporate@wepsol.com